CORE MANAGER

- FOUR MODULES
- TWO DAYS
- PRACTICAL TOOLS

ALLEN LEIGH HUMAN CAPITAL

The practical management system for getting work done through others.

For department leads, supervisors, and managers who need to create clarity, build capability, and drive performance through their teams.

THE PROGRAM

Management. Focused on What Matters.

CORE Manager gives frontline and people managers one complete, practical system for leading people and delivering results.

Most managers are promoted because they were strong individual contributors. But the job changes: success is no longer defined only by what they personally produce. It is defined by their ability to create clarity, build capability, make better decisions through people, and deliver team results.
The central shift: from doing the work yourself to creating the conditions for others to succeed.

ONE MANAGEMENT SYSTEM	SIX CONDITIONS	TOOLS THAT GET USED
Four connected modules that are delivered as an intensive two-day program.	Right People. Right Roles. Right Path. Right Conversations. Right Focus. Right Results.	Simple scorecards, profiles, conversation guides, and planning tools managers can apply immediately.

THE CORE MANAGER FRAMEWORK

The Six Conditions Every Manager Creates

1. ***Right People***
Do my people demonstrate the mindsets we need to succeed?

2. ***Right Roles***
Are people clear on their role, responsibilities, and expected outcomes?

3. ***Right Path***
Am I helping my people grow and become more capable?

4. ***Right Conversations***
Am I having the conversations my people need to succeed?

5. ***Right Focus***
Does everyone know what matters most, right now?

6. ***Right Results***
Are we delivering the outcomes that matter?

Great managers do not simply manage results. They create the conditions that produce them.

THE LEARNING JOURNEY

Four Workshops. One Complete Management System.

A practical journey for new and experienced managers to build the capabilities, mindsets, and habits to **lead people well** and **deliver results** that matter.

1

BECOME THE MANAGER

Manager Shift + Right People

Make the shift from doing the work to getting work done through others. Build your leadership mindset, clarify what it means to lead people, create a plan to delegate, and move from doer to leader.

YOU'LL LEAVE WITH:

- Your Manager Shift
- The 5 Mindsets of Great Managers
- A plan to delegate with intention
- A plan to move from doer to leader

2

UNDERSTAND YOURSELF & OTHERS

DISC + Right Roles

Understand yourself and others so you can leverage strengths, improve communication, and ensure everyone is in the right role.

YOU'LL LEAVE WITH:

- Your DISC Profile & Team Map
- How to adapt to different people
- Role clarity using the Role Success Profile
- A plan to strengthen role clarity and contribution

3

DEVELOP YOUR PEOPLE

Right Path + Right Conversations

Intentionally build capability in your people. Use the 4 Talent Patterns to develop strengths, address gaps, and have the conversations that build performance.

YOU'LL LEAVE WITH:

- How to use the 4 Talent Patterns to develop capability
- The 4 Leadership Conversations
- Coaching & feedback tools you can use right away

4

DELIVER RESULTS

Right Focus + Right Results

Turn priorities into execution. Create focus, establish commitments, and drive accountability for results that matter.

YOU'LL LEAVE WITH:

- Tools to create focus and alignment
- Accountability conversations and follow-through
- A plan to deliver results and learn as you go

BUILT FOR APPLICATION

A Manager Toolkit To Use Right Away

CORE Manager is designed to move beyond concepts. Participants leave with practical tools that makes the every day work of management easier and more consistent.



- ✓ Manage Right Assessment
- ✓ 5 Mindsets Scorecard
- ✓ Hiring Right™ Toolkit
- ✓ Delegation Tool
- ✓ DISC Profile
- ✓ Role Success Profile
- ✓ 4 Conversations Guides
- ✓ 90-Day Focus Tool
- ✓ Annual Success Check-In

PROGRAM FORMAT

Designed for Managers

FORMAT

Four modules delivered over two full days.

GROUP SIZE

Designed for cohorts of up to 10 managers, with additional participants welcome.

IDEAL FOR

Frontline managers, supervisors, team leads, and newer people managers.

INVESTMENT

$1,200 + HST (early bird)

$1,500 + HST (regular)

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